## **21 Top Leadership Career Derailers**

Effective leadership is not just about developing a strong set of leadership skills, it is also about self awareness and active self-management. It is about understanding one's strengths as well as blind spots and ensuring those personal characteristics remain in check.

Based on research by Development Dimensions International (DDI), Hogan, & Center for Creative Leadership (CCL)

Characteristic	Self-Rating Scale- Circle One 5= Frequently describes me						
Some of these may be strengths when utilized in moderation and in appropriate contexts. However, when used without self-awareness or to the extreme, they become career derailers.	4= Sometimes describes me 3= Occasionally describes me 2= Rarely describes me 1= Never describes me						
1. Approval Dependent							
Seek and need praise or reassurance from others, particularly from people	1	2	3	4	5		
higher in the organization				•			
2. Argumentative							
Skeptical, tense, perhaps paranoid or suspicious, focused on protecting their own interests, and likely to resist coaching and feedback	1	2	3	4	5		
3. Arrogant							
Overly self-assured or confident, resulting in poor listening and/or dismissal of feedback from others	1	2	3	4	5		
4. Attention Seeking							
Gregarious, charming, and persuasive, perhaps excessively so, which can result in becoming melodramatic and self-promoting	1	2	3	4	5		
5. Avoidant							
While seemingly pleasant and cooperative, tend to be preoccupied with							
their own agendas, and may prefer to address issues covertly (avoiding	1	2	3	4	5		
more direct solutions), thus being perceived as procrastinators,							
manipulative, or stubborn							
6. Eccentric							
Creative and, accordingly, different from others, perhaps to the point of	1	2	3	4	5		
being unorthodox or even odd		_	J	·	J		
7. Imperceptive	1	2	3	4	5		
Not naturally inclined to read others' behavior, intent, and motivations	+ -						
8. Impulsive							
Impatient, unpredictable, and inclined to act before considering the	1	2	3	4	5		
consequences of actions							
9. Perfectionistic	1	2	3	4	5		
Micro-managers, controlling, and demanding of others  10. Risk Averse	<del>                                     </del>						
indecisive, too deliberate, or reluctant to take unusual or unconventional							
actions due to overemphasis on the prospect of failure	1	2	3	4	5		
11. Volatile							
Have difficulty controlling their emotions, and are perhaps moody and quick	1	2	3	4	5		
to erupt in anger							
12. Inability to Change or Adapt During a Transition							
Failure to adapt to a new boss	1	2	3	4	5		
1	1 -	_	J	-	<i>J</i>		

Inability to adapt to the demands of a new job, a new culture, or					
changes in the market					
13. Failure to Build and Lead a Team					
Failing to staff effectively	1	2	3	4	5
Can't manage subordinates	-	_	J	•	3
Poor leadership skills					
14. Failure to Meet Business Objectives					
Lack of follow-through	1	2	3	4	5
Too ambitious					
Poor performance					
15. Insensitive					_
Seemingly unaware of or uninterested in the feelings of others	1	2	3	4	5
16. Manipulative	_			_	_
Operating with a hidden agenda; lack of transparency	1	2	3	4	5
17. Demanding	1	2	3	4	5
High standards and expectations that require an undue/ unrealistic amount of time and effort	1	2	3	4	5
18. Authoritarian (lacked a teamwork orientation)					
Leads by command & control- relies on formal authority rather than	1	2	3	4	5
generating buy-in to influence the behavior of others					
19. Self-isolating	4	2	2	4	-
Prefers to be alone instead of seeking out relationship building	1	2	3	4	5
opportunities with others  20. Aloof					
Unapproachable, disinterested	1	2	3	4	5
21. Critical					
Overly inclined to find fault or judge harshly	1	2	3	4	5
Top 3-5 Areas for Development/Focus/Awareness:					
apara and a sapara y and y					